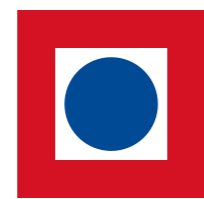


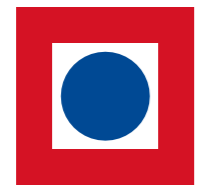
POWERED BY  
**OLNG**



**CONTAINERSHIPS**

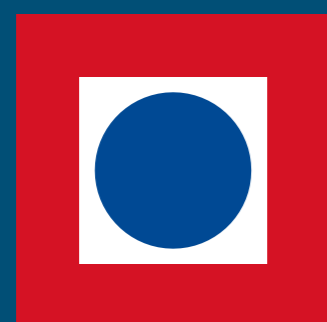
*We Take CARE*



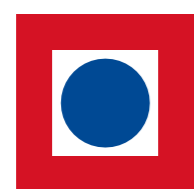


# CONTENT

- Containerships
- Powered by the Future
- Reliable partner
- We connect Europe
- All inclusive containers
- We take CARE
- Cooperation timetable



# CONTAINERSHIPS



# FINNISH FAMILY OWNED

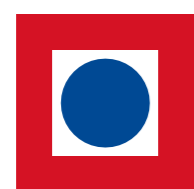
## COMPANY WITH A CLEAN VISION

We take care of your logistic needs – door to door. We connect the coasts of the Baltic, North Sea and Mediterranean with efficient short sea logistics and offer reliable multimodal transport solutions to the hinterlands.

We are the first European operator to use LNG as the main fuel source in the whole end-to-end service including sea and land.

Operating since 1966 – Head office located in Finland.





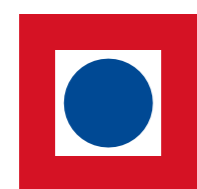
# WE TAKE CARE

## OUR MISSION

Containers make logistics smart and seamless. We are the one stop shop for logistic services, helping you all the way from warehousing, distribution, labelling and e-packing to customs clearance, storage and security.

Container transportation is a safe, sustainable and reliable way to deliver your goods, providing flexibility in both delivery time and warehousing.





# RELIABLE PARTNER

**600**  
PROFESSIONALS

**2000+**  
CUSTOMERS

**300000**  
TEUS IN 2017

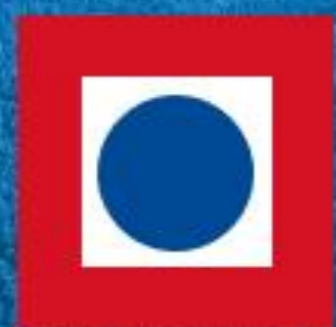
**21**  
LOCAL OFFICES

**15000+**  
CONTAINERS

MEUR **227**  
NET SALES IN 2017



POWERED BY  
LNG



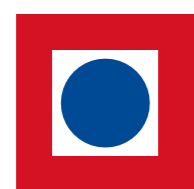
**POWERED BY  
THE FUTURE**

# POWERED BY LNG

**CONTAINERSHIPS** is the first short-sea container operator in Europe to use **LNG** as the main fuel source in the whole end-to-end service including sea and land.



POWERED BY  
**LNG**



# CLEANER VISION

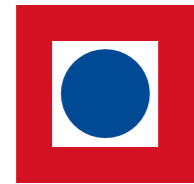
**We are committed to reduce our emissions and making our transport solutions the most eco-friendly in Europe.**

Our investments in LNG technology reach up to MEUR 200. This includes four new LNG vessels, LNG powered truck fleet and infrastructure.

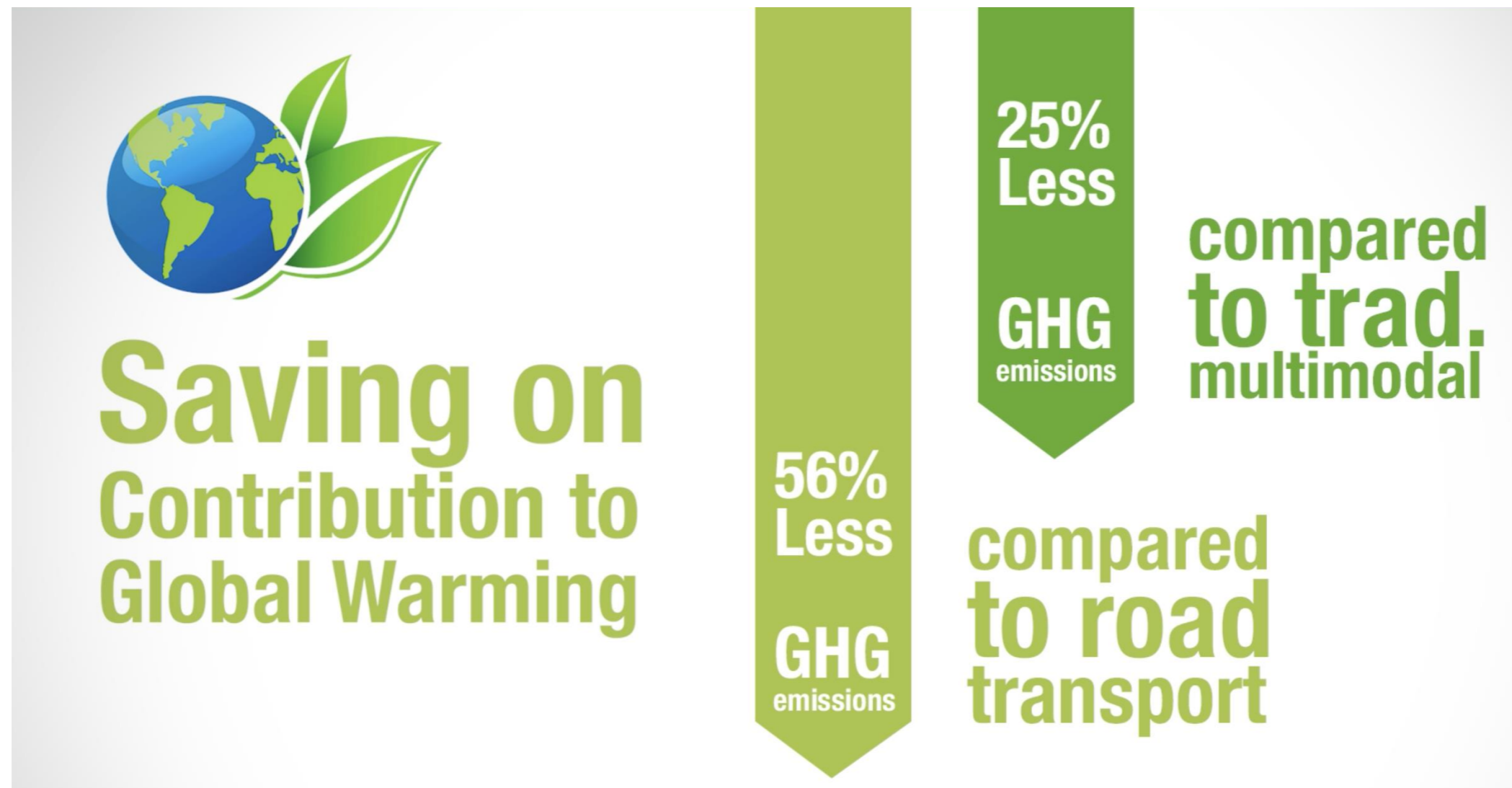
Our whole door-to-door supply chain, including sea and overland transport, can be refuelled with LNG in 2018.



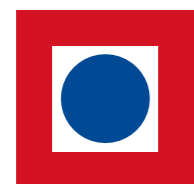
CONTAINERSHIPS



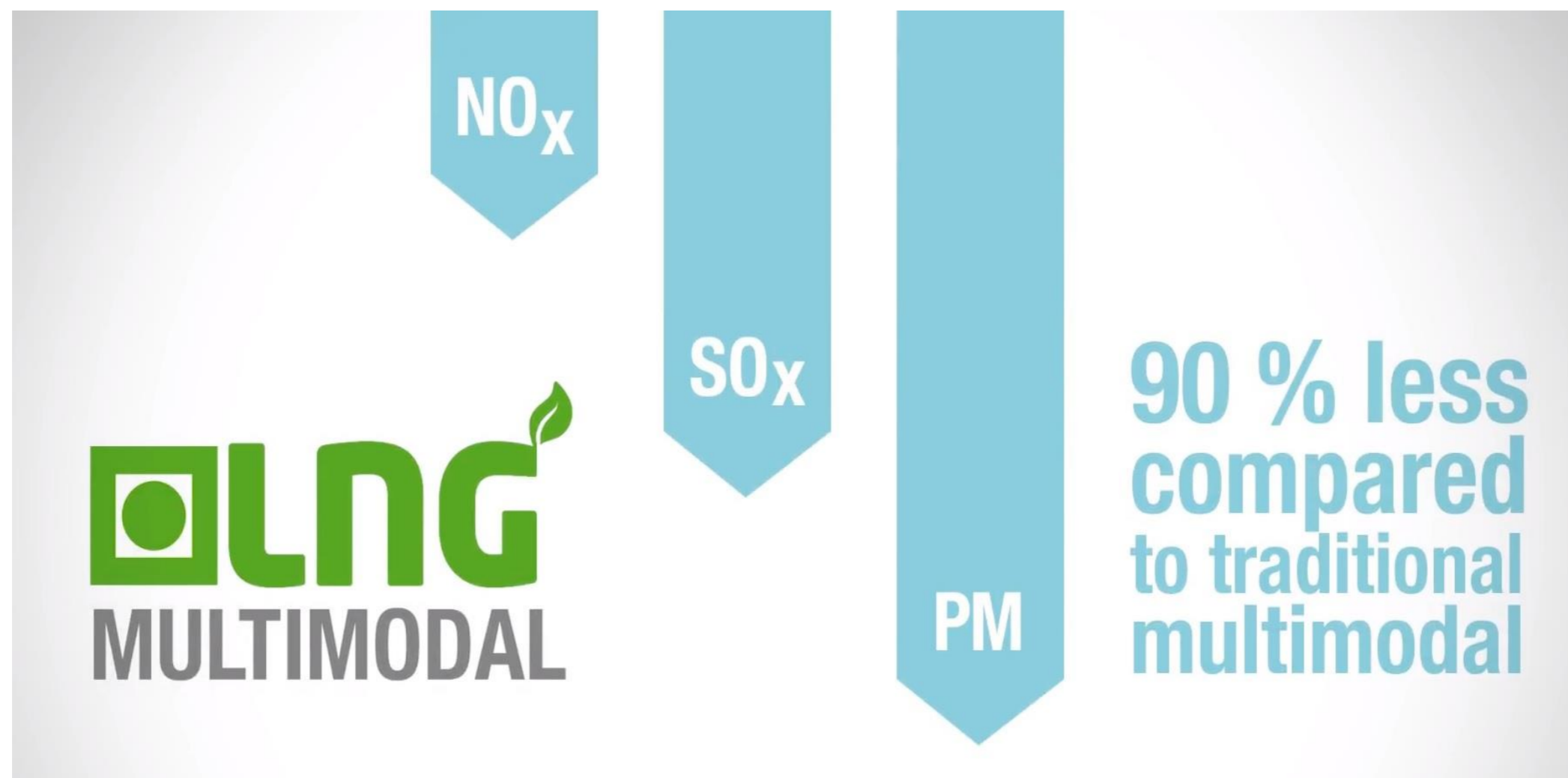
## ECO-FRIENDLY LNG



45' container transported from Tuusula to Düsseldorf utilising LNG fuelled container vessel and LNG fuelled trucks

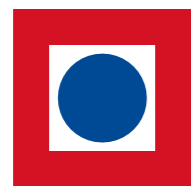


## ECO-FRIENDLY LNG



45' container transported from Tuusula to Düsseldorf utilising LNG fuelled container vessel and LNG fuelled trucks





# CONTAINERSHIPS REFUELLING STATION

## UNIQUE SOLUTION

Containerships' refuelling station is a unique concept designed particularly for the company. It is a fully mobile station utilising the transportable 40'ISO tank as the storage tank for LNG. When close to empty, the tank is simply exchanged for a full one, a quick process that reduces the transfer and handling of LNG and ensures seamless and efficient refuelling at the station.

POWERED BY  
**OLNG**

**WE GUARANTEE  
THE MOST  
ECO-FRIENDLY  
TRANSPORT SOLUTION**

 CONTAINERSHIPS

[www.containershipsgroup.com](http://www.containershipsgroup.com)

**AND**  
**MAINTAINED**  
**PRICE**  
**COMPETITIVENESS**

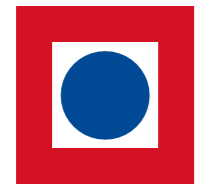




CONTAINERSHIPS NORD

CONTAINERSHIPS

TUG



# PROJECT UPDATE 2018

- **Building of the new LNG fuelled vessels commenced with the construction of the first one in December 2016**
- **The first vessel, M/S Containerships Nord, was launched 4<sup>th</sup> of November 2017. The shipbuilding work continues now on an outfitting pier where interior of the vessel is installed**
- **The construction of the second LNG vessel started in March, and her launching was on 29<sup>th</sup> January 2018**
- **The steel cutting of the third LNG vessel took place in May 2017, and first pre-erected block was located on the slipway 30<sup>th</sup> of January 2018**
- **The fourth LNG vessel's steel cutting started in September 2017**
- **First vessel to be delivered during the first half of 2018, followed by one vessel every eight weeks after the previous one**
- **More trucks will be converted to LNG dual fuel in the UK in 2017-2019**





CONTAINERSHIPS STROM

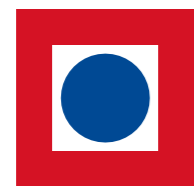
5

安全生产 平安

POWERED BY  
LNG



**RELIABLE  
PARTNER**



# DOOR-TO-DOOR SERVICES

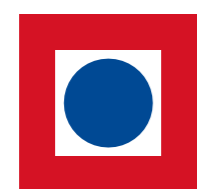
## WITH TOTAL CONTROL

With 15 vessels, own fleet of trucks and selected local partners we make sure our multimodal container transports are fast and reliable.

**IN 2017**  
**87% ON TIME**



CONTAINERSHIPS



# SUCCESS WITH OUR FLEET

**OWN FLEET OF TRUCKS**

**15 VESSELS - CAPACITY FROM 600 TO 1100 TEU**

**OVER 15 000 OWN CONTAINERS**



POWERED BY  

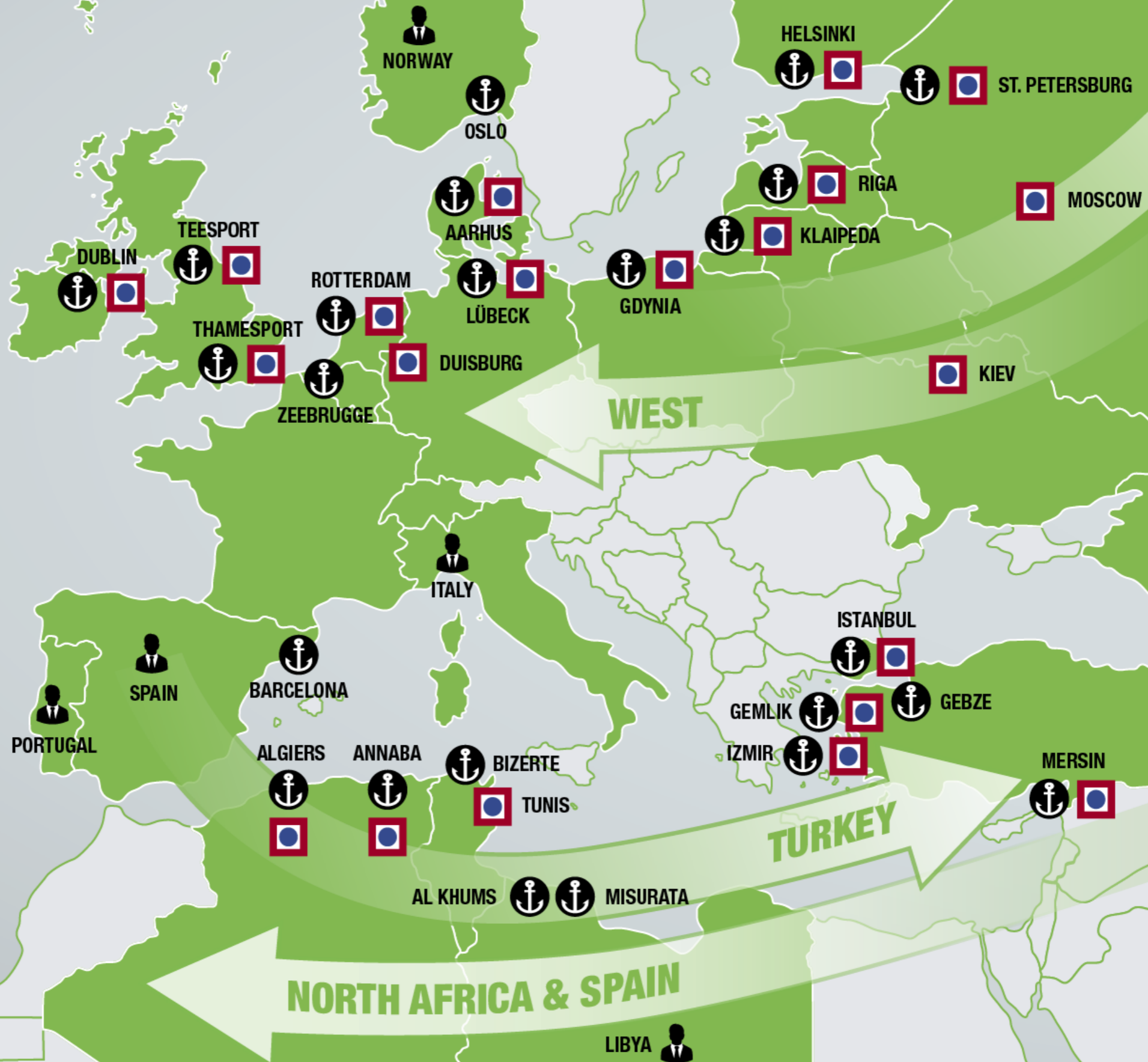



**WE CONNECT  
EUROPE**

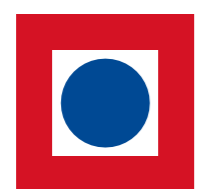
 HARBOUR

 OFFICE

 AGENT



POWERED BY  
**OLNG**



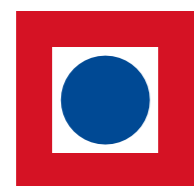
# WE ARE YOUR MULTIMODAL PARTNER

**connecting Europe, Russia, North Africa and the Mediterranean.**

Dedicated teams in 21 countries take care of your deliveries.



**CONTAINERSHIPS**



# THE MEDITERRANEAN SERVICE

**Reliable fast track service between Turkey, Spain and Northern Africa.**

With long experience in the Mediterranean and special focus in the North African countries, we provide safe and effective container transportation in the region. Our *Easy Business Policy* guarantees close assistance in every step of the service and saves valuable time in the logistics chain.

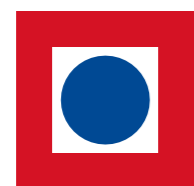
With our 45' container equipment, we provide a unique capacity to meet our customers demand in the region.



POWERED BY  
LNG



# ALL-INCLUSIVE CONTAINERS

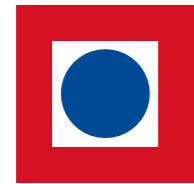


# WIDE RANGE OF SOLUTIONS

**Eighty percent of our fleet is Pallet Wide equipment. This means 25% more europallet cargo per container.**

45' Pallet Wide Containers offer the same capacity as road trailers but are more versatile. They can be sealed for security and safe storages. With reefer systems, the temperature can be controlled door to door.

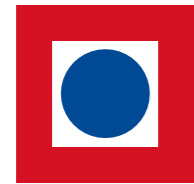




# LARGER TRANSPORTATION NEEDS?

- 45' Pallet Wide containers to optimise your transportation
- Easy load and reefer possibilities
- Maximum capacity

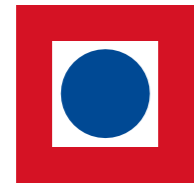




# HOT OR COLD CARGO?

- Reefer solutions take care of your needs
- Unique cargo care door-to-door

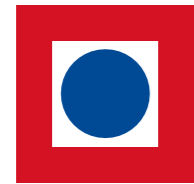




## ENOUGH SPACE FOR PALLETS?

- Our Pallet Wide containers save you time and money by reducing empty slots
- Three more pallets in every delivery with our regular 20' Pallet Wide containers

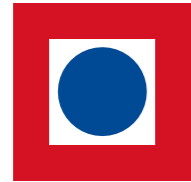




## A NEED FOR DIFFERENT SIZE CHOICES?

- Utilise our wide range of different size containers
- Over 15 000 containers – 20', 40' and 45' Pallet Wide

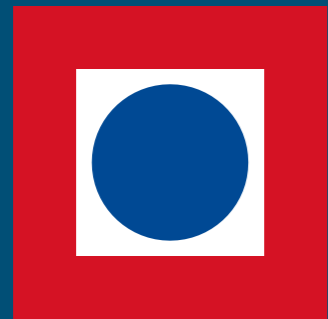




## SPECIAL NEEDS WITH SPECIAL CARGO?

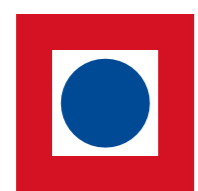
- We offer you a full range of special loading possibilities
- Easy Load, Open Top and Flat containers





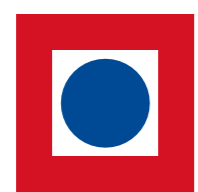
**WE TAKE CARE**





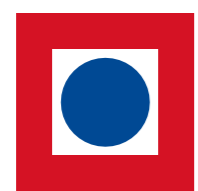
# **C**OOOPERATION

We believe in cooperation in everything we do.



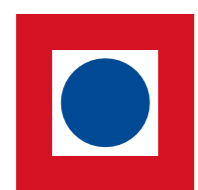
# **A**MBITION

We have ambition to achieve more, go beyond.



# **R**ELIABILITY

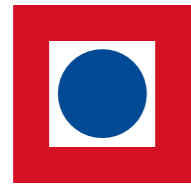
We value our reliability towards our customers and partners.



# **E**XPERTISE

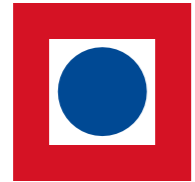
We are experts in logistics, we see that great results are done with great people.





## WHY COOPERATION WITH CONTAINERSHIPS?

- Full service container logistics door to door
- Unique range of container transport solutions
- Flexible and reliable with own fleet
- Forerunner in multimodal low emission LNG transports
- Expert in Russian exports, imports & transports
- Finnish family owned company local in 21 countries



# COOPERATION TIMETABLE

- Offer (now)
- Agreement details (2-4 weeks)
- Cooperation implementing (5-7 weeks)
- Door to door service in use (8-10 weeks)

POWERED BY  
 LNG



**THINK BIG WITH US**